

## MONTHLY LESSON PLAN (2025-26)

### BUSINESS STUDIES

#### CLASS XI

| <b>Month / Topic</b>   | <b>Learning Outcomes</b>  | <b>Innovative / Activity-Based Learning / Experiential Learning / Interdisciplinary Integration</b>    | <b>Feedback / Remedial Teaching</b>   | <b>Inclusive Practices &amp; SDG Integration</b>                            |
|--|---|--|---|---|
| History of Trade & Commerce in India   | Understand evolution of trade in India; role of commerce in economic growth                                     | Quiz on trade history; Group discussion on ancient trade routes; Timeline chart creation               | Assignment questions on history of trade; Discuss difficult terms and concepts in class | SDG-8: Decent Work & Economic Growth; Inclusive discussion for all students |
| Business: Meaning & Characteristics, Profession & Employment, Classification of Business Activities    | Understand business concept; distinguish business, profession, and employment; analyze business characteristics | Role play on economic vs non-economic activities; Chart on business types; Debate on role of profit    | Practice worksheets on business classification; Peer learning to solve case studies     | SDG-8: Decent Work & Economic Growth  |
| Nature & Purpose of Business   | Examine the nature of business, purpose, profit, and risk   | Debate on importance of profit; Case study analysis on business risks; Industry visits                 | Students' problem-solving using real-life examples                                      | SDG-8: Decent Work & Economic Growth  |
| Forms of Business Organization (Sole Proprietorship, Partnership, HUF, Company, Cooperative Societies) | List & distinguish various forms; understand merits & limitations; study company formation and documents        | Skits on HUF & role of Karta; Role play on different partners; Blueprint for suitable form of business | Worksheet on types of partners & forms; Discussion on student queries                   | SDG-5: Gender Equality; SDG-17: Partnership to achieve goals                |
| Public & Private Enterprises, Global Enterprises   | Understand public/private enterprises; features, merits, limitations; global enterprise & PPP                   | Bingo game on public sector enterprises; Debate on merits & limitations; Lecture on global enterprises | Application-based questions; Peer discussion of case studies                            | SDG-8: Decent Work & Economic Growth  |

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| Business Services, Banking & Insurance  | Understand business services; banking types & accounts; principles of insurance                    | Presentation on banking services; Role play on insurance claims; Discussion on postal/telecom services                            | Practice assignments on insurance principles; Problem-solving exercises | SDG-8: Decent Work & Economic Growth; SDG-9: Industry, Innovation & Infrastructure     |
| Emerging Modes of Business (E-Business) | Understand e-business concept, scope, and benefits; distinguish from traditional business          | Class discussion on online shopping; Debate advantages/disadvantages of e-business; Lecture on e-commerce platforms               | Case studies on e-business; Students recall prior concepts and apply    | SDG-9: Industry, Innovation & Infrastructure   |
| Social Responsibility & Business Ethics | Understand social responsibility; responsibility to stakeholders; environmental & ethical concerns | Project on CSR initiatives; Discussion on ethics in business; Clippings & case study analysis                                     | Assignments & worksheets; Reflective learning on real-life scenarios    | SDG-12: Responsible Consumption & Production; SDG-10: Reduced Inequalities             |
| Business Finance & Sources              | Understand business finance; classify funds; know borrowed vs owners' funds                        | Extempore on sources of funds; Diagrammatic layout of owners' vs borrowed funds; Quizzes  | Extra classes to clarify doubts; Worksheet practice                     | SDG-8: Decent Work & Economic Growth   |
| Entrepreneurship & Small Business       | Understand ED concept, startup schemes, IPR, NSIC, DIC; role of small business                     | Debate on importance of small business in India; Presentation on government schemes; Role play on rural/backward area SSI support | Worksheets & discussion of student queries                              | SDG-11: Sustainable Cities & Communities; SDG-9: Industry, Innovation & Infrastructure |
| Internal Trade                          | Understand internal trade, wholesalers & retailers, retail types, GST                              | Visit to departmental stores; Questionnaire for chain stores; Role play on wholesaler/retailer                                    | Assignment on GST & internal trade services; Group discussion           | SDG-9: Industry, Innovation & Infrastructure; SDG-10: Reduced Inequality               |
| International Business                  | Understand international trade, exports, imports, WTO objectives; learn documents used in trade    | PPT on export/import procedures; Chart on scope & benefits; Case studies  | Practice case studies & assignment questions; Clarify doubts in class   | SDG-9: Industry, Innovation & Infrastructure   |